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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JULY-SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1981	1980	Change %	1981	1980	Change %	1981	1980	Change %
Beginning Inventory	1,181,715	1,146,968	+ 3.0%	349,712	298,354	+ 17.2%	1,531,427	1,445,322	+ 6.0%
(+) Production	1,739,571	1,692,600	+ 2.8%	531,659	545,755	- 2.6%	2,271,230	2,238,355	+ 1.5%
(-) Ending Inventory	1,099,129	683,164	+60.9%	447,460	239,093	+ 87.1%	1,546,589	922,257	+67.7%
(=) Total Disappearance	1,822,157	2,156,404	-15.5%	433,911	605,016	- 28.3%	2,256,068	2,761,420	-18.3%
(-) Exports	398,643	835,769	-52.3%	158,245	308,337	- 48.7%	556,888	1,144,106	-51.3%
(=) Disappearance-Canada & United States	1,423,514	1,320,635	+ 7.8%	275,666	296,679	- 7.1%	1,699,180	1,617,314	+ 5.1%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1981 AND 1980

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1981	1980	1981	1980	1981	1980
Spec. Std. Muriate	15,601	41,918	47,768	28,438	18,696	50,462
Standard Muriate	717,940	640,036	546,705	173,750	531,911	715,876
Chemical Muriate	24,476	24,174	3,881	5,996	26,523	27,161
Coarse Muriate	691,012	714,235	400,346	277,054	885,620	1,027,135
Granular Muriate	553,107	560,850	306,164	209,802	544,432	703,293
Soluble Muriate	187,676	181,987	141,255	134,940	161,306	163,490
Sulphates	81,418	75,155	100,470	92,277	87,580	74,003
Total	2,271,230	2,238,355	1,546,589	922,257	2,256,068	2,761,420

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980
Spec. Std. Muriate	781	3,527	12,899	35,221	-	-	-	-	13,680	38,748
Standard Muriate	180,791	212,367	332,941	557,654	48,292	41,500	1,244	1,117	563,268	812,638
Chemical Muriate	-	-	-	-	26,278	24,977	88	279	26,366	25,256
Coarse Muriate	822,712	778,524	68,111	268,333	-	-	-	-	890,823	1,046,857
Granular Muriate	443,051	450,415	94,047	218,215	-	-	-	-	537,098	668,630
Soluble Muriate	112,090	93,714	17,198	19,308	24,733	26,600	6,187	15,565	160,208	155,187
Sulphates	37,159	43,304	23,880	28,199	931	1,000	293	215	62,263	72,718
Total	1,596,584	1,581,851	549,076	1,126,930	100,234	94,077	7,812	17,176	2,253,706	2,820,034

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1981 AND 1980

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1981	1980	1981	1980	1981	1980
Spec. Std. Muriate	15,601	41,918	47,768	28,438	18,696	50,462
Standard Muriate	487,811	436,931	346,574	109,073	369,721	462,570
Chemical Muriate	16,382	14,918	2,741	2,811	18,247	18,021
Coarse Muriate	617,729	618,139	334,232	245,482	830,050	922,640
Granular Muriate	423,248	409,132	233,319	169,590	430,308	549,925
Soluble Muriate	178,800	171,562	134,495	127,770	155,135	152,786
Total	1,739,571	1,692,600	1,099,129	683,164	1,822,157	2,156,404

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980
Spec. Std. Muriate	781	3,527	12,899	35,221	-	-	-	-	13,680	38,748
Standard Muriate	116,200	106,923	258,032	434,076	16,426	13,908	-	-	390,658	554,907
Chemical Muriate	-	-	-	-	18,039	15,894	50	225	18,089	16,119
Coarse Muriate	783,540	732,682	54,103	210,683	-	-	-	-	837,643	943,365
Granular Muriate	371,426	394,688	50,184	124,495	-	-	-	-	421,610	519,183
Soluble Muriate	109,089	89,911	17,188	19,308	20,233	23,503	6,187	11,761	152,697	144,483
Total	1,381,036	1,327,731	392,406	823,783	54,698	53,305	6,237	11,986	1,834,377	2,216,805

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
JULY-SEPTEMBER QUARTER 1981 AND 1980

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1981	1980	1981	1980	1981	1980
Standard Muriate	230,129	203,105	200,131	64,677	162,190	253,306
Chemical Muriate	8,094	9,256	1,140	3,185	8,276	9,140
Coarse Muriate	73,283	96,096	66,114	31,572	55,570	104,495
Granular Muriate	129,859	151,718	72,845	40,212	114,124	153,368
Soluble Muriate	5,876	10,425	6,760	7,170	6,171	10,704
Sulphates	81,418	75,155	100,470	92,277	87,580	74,003
Total	531,659	545,755	447,460	239,093	433,911	605,016

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980
Standard Muriate	64,591	105,444	74,909	123,578	31,866	27,592	1,244	1,117	172,610	257,731
Chemical Muriate	- -	-	-	-	8,239	9,083	38	54	8,277	9,137
Coarse Muriate	39,172	45,842	14,008	57,650	-	-	-	-	53,180	103,492
Granular Muriate	71,625	55,727	43,863	93,720	-	-	-	-	115,488	149,447
Soluble Muriate	3,001	3,803	10	-	4,500	3,097	-	3,804	7,511	10,704
Sulphates	37,159	43,304	23,880	28,199	931	1,000	293	215	62,263	72,718
Total	215,548	254,120	156,670	303,147	45,536	40,772	1,575	5,190	419,329	603,229